



2010 Belly Dance Nationals Competition – Vendor Application

www.bellydancenationals.com

Make checks payable to: **ELMISHAAL DANCE, LLC**

Mailing Form and Payment to: **Elmishaal Dance PO Box 283 Dallastown, PA 17313**

Direct all questions to Ameenah eventinfo@bellydancenationals.com.

Deadline **October 1st, 2010**, along with method of payment.

Remember all vending areas are first come first served.

VENDOR SERVICES AGREEMENT

THIS IS AN AGREEMENT, between The **Belly Dance Nationals Competition**, hereafter referred to as **The BDNC**, and _____ hereafter referred to as **"VENDOR"** for operation during the event known as The Belly Dance Nationals Competition occurring November 19th - November 21st, 2010.

RESPONSIBILITIES OF THE VENDOR AND GUIDELINES

1. VENDOR sales locations are at the discretion of The BDNC. Official set up time for VENDOR is **8:00am**. You may start setting up as early as **7:00 am** and must be ready to open at **8:30am**. Breakdown may not occur until **5:00pm, Sunday Nov 21st**. Check in Time: Vendor check-in begins at **7:00am**. All vending setup must be completed by **8:30am**.
2. VENDOR tables are for merchandise sale only. No food or beverages items are to be sold in or around vending area.
3. VENDOR Location: If you would like to request a particular location, please let us know. *Note, We will do our best to accommodate any requests, but this does not guarantee any vendor the requested location.
4. Tables will be provided, but VENDORS must provide their own racks. You acknowledge that you will provide your own racks.
5. You may set up, display and distribute promotional materials at your table only. There will be no alterations of any spaces. No nails, hooks, tape or adhesive of any kind on walls.
6. Storage space is not available other than within your table area or in your hotel room. Please utilize the space underneath your table.
7. Signage is to be provided by the vendor and is limited to two (2) signs or banners.
8. All tables must be kept clean and orderly at all times. Rubbish must be placed in refuse containers (centrally located). Please take out what you bring in – remove all trash, garbage and leave your area in an "as was" condition.
9. Smoking is prohibited except in designated areas of the hotel property.
10. The BDNC shall have the right to terminate the VENDOR Agreement at any time should the VENDOR fail to meet established standards and conditions set forth in this Agreement and conduct sales activities in good faith.
11. The BDNC reserves the right to disallow any VENDOR tent/structure that does not meet The BDNC's standards. The BDNC shall have the right to review and qualify the product line.
12. The VENDOR will not sell or donate space in its booth or site for advertising and/or promotion to any third party without BDNC approval.
13. Electricity, phones and lights are not available at any table. There may be an electrical plug near your vending area, but there is no guarantee. Vendors may share outlets if agreed upon in advance. Please bring you own extension cords.
14. Cell phone use must be at a quiet minimum. Please do not engage in loud and distracting behavior during any time at the event.
15. Tables, chairs or fixtures located outside the provided table space are not permitted.
16. Labor for loading/unloading and set-up must be provided by vendor. There are no steps to vending location.
17. Vendor is responsible for collecting and paying all applicable state sales taxes.
18. Vendor is responsible for table decorations and skirting.
19. The Belly Dance Nationals Competition, Host Hotel, Lotus Niraja, The NDC nor Elmishaal Dance is responsible for damages, theft, liabilities, injuries, or lack of sales of vendors' equipment or items.
20. The VENDOR assigns to the BDNC all rights to my biography, appearance, name, voice, photo, video or film likeness that have been captured in connection with the BDNC in perpetuity. I waive any right that I may have to inspect or approve any finished product that may be used.
21. The BDNC and the VENDOR shall remain independent contractors, and nothing contained herein or done pursuant hereto shall be construed to create any relationship or principal and agent or employer and employee between The BDNC and the VENDOR to make them joint ventures.
22. I understand that I must complete this application and release form AND submit all vendor application forms/fees before the deadline of **October 1, 2010** to be considered an official vendor at the Belly Dance

Nationals Competition. I understand that vendor slots cannot be held for me until all required information is completed and all fees are paid in full.

23. I understand that any fee(s) or monies submitted in conjunction with the Belly Dance Nationals Competition are non-transferable and there will be absolutely NO refunds given for any reason if less than 2 weeks prior to the event. I further agree that I give permission to Belly Dance Nationals Competition and their licensees to use my vending area photographs, video, and likeness for publicity purposes in connection with the competition to vendor business or family.
24. The VENDOR, its affiliate companies, and subsidiaries, agree to be responsible for, and defend, hold harmless, and indemnify, The BDNC and their agents, servants, officers, including reasonable attorney fees, of liability whether by reason of injury (including death) to the persons or property of another or otherwise arising in connection with this Agreement.

PAYMENT INFORMATION

Payment for Vendor space is due no later than **Sixty 60 days** before the Event. Failure to make final payment constitutes an immediate cancellation of this agreement by the VENDOR and the VENDOR shall forfeit all monies previously paid. The BDNC reserves the right to resell the exhibit space without notice of refund or deposit after that date. Requests for cancellation or refund must be made in writing. Requests for refund received more than three weeks prior to the event will result in BDNC retaining 50% of the deposit made with this contract. No request for cancellation will be accepted, nor will any refunds be made if less than two weeks prior to the event. No refund shall be made to any VENDOR who fails to occupy its assigned booth space by the time and date of the show opening. Further, The BDNC reserves the right to utilize such unoccupied space in any manner it deems appropriate.

Please Check Below

DESCRIPTION	COST	DURATION/AD SIZE		
Vendor Space Package (3 tables/larger central space/Souvenir Book Ad)	\$600.00	2 days		
Table Rental (a la carte) (\$100 a day)	\$200.00 /table	2 days		
Rack Space Rental (a la carte)	\$120.00 /rack space	2 days		
Vendor Space Package (3 tables/larger central space/Souvenir Book Ad)	\$350.00	1 Day		
Table Rental (a la carte)	\$120.00	1 Day		
Rack Space Rental (a la carte)	\$60.00	1 Day		
Souvenir Book Ad (Back Cover)	\$200.00	Full Page		
Souvenir Book Ad (Front Inside Cover)	\$150.00	Full Page		
Souvenir Book Ad (Back Inside Cover)	\$150.00	Full Page		
Souvenir Book Ad	\$100.00	Full Page		
Souvenir Book Ad	\$75.00	Half Page		
Souvenir Book Ad	\$50.00	1/4 Page		
Souvenir Book Ad	\$35.00	Business Card		

INDICATE THE NUMBER OF TABLES AND RACK SPACE DESIRED:

of tables _____ # of Racks: _____

Total Cost of Tables: _____ Total Cost of Rack Space: _____

Method of Payment: Check/Money Order _____ Credit Card/PayPal _____ Cash _____ Other _____

SALES CATEGORY (Mark all that apply) Jewelry Costumes Clothing Veils & Fabric Books
 Cosmetics Services (Photo, Massage, Health, Video, DJ) Body Products (Soaps, Make-up, Glitters, Lotion, etc.)
 Music /DVDs/Videos Music Instruments Promotional Items (T-shirts, etc.) Free-Give Aways

NAME OF BUSINESS _____ LICENSE# (if applicable) _____

NAME _____ POINT OF CONTACT _____

ADDRESS _____ CITY, STATE, _____ ZIP _____

PH# _____ FAX # _____ CELL# _____

EMAIL _____

THE SIGNER OF THIS CONTRACT AGREES TO HOLD THE BWI HILTON, LOTUS NIRAJA & THE NDC, THE BELLY DANCE NATIONALS COMPETITION, ELMISHAAL DANCE, LLC. OWNER HARMLESS FOR ANY PROBLEMS THAT MAY ARISE FROM THE VENDORS USE OF THE PROPERTY.

I have read the above statements and guidelines and agree to abide by them.

Signature _____ Name: _____ Date _____